

INDIVIDUAL TEAMS AT VALLEYWISE HEALTH SEE “TREMENDOUS RESULTS” AS THEY PREPARE TO ROLL OUT

CHALLENGES

Grainger’s senior leadership knew that a change in culture was required to accelerate growth in the wake of a global recession—a change from conservative to agile, from US-centric to global, and from departmental silos to cross-functional collaboration. This cultural change required leadership that went a step beyond. The Leader as Coach initiative began with the simple question “What is the company doing to help leaders be better leaders?” The answer they discovered was a leader-led development program based on coaching.

USE CASE

The key features and functionalities of InsideOut Development that Valleywise Health uses: Departments that utilize InsideOut Development methodologies/programs:

- Customer Success
- HR Ops and Talent & Organizational Effectiveness

How they measure coaching success at their organization:

- Improved employee satisfaction
- Improved work culture
- Improved managerial confidence
- Decreased turnover
- Increased employee engagement survey scores
- Increased 1:1 consistency
- More specific business objectives

COMPANY PROFILE

COMPANY:

Valleywise Health

COMPANY SIZE:

State Local

INDUSTRY:

Government

ABOUT INSIDEOUT DEVELOPMENT

InsideOut Development helps leaders become coaches by equipping them with simple, impactful coaching tools that drive performance. Through our proven framework, we empower leaders to foster meaningful conversations that develop people, ignite accountability, and align teams toward achieving exceptional results.

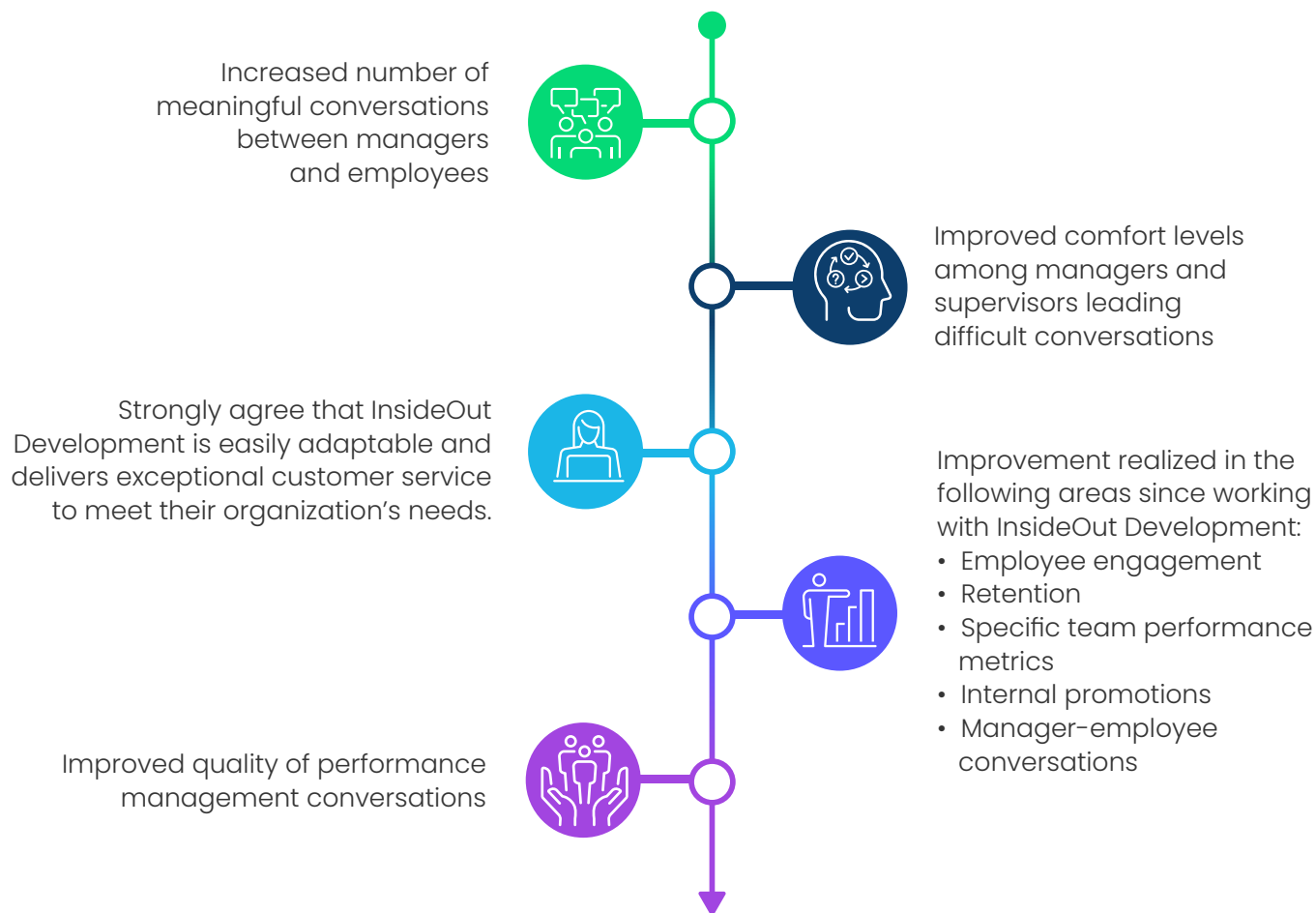
Learn More:

 InsideOut Development

“ WE’RE STILL WORKING ON GETTING IT IMPLEMENTED ACROSS THE ORGANIZATION BUT MY TEAMS HAVE EXPERIENCED TREMENDOUS RESULTS AND SUCCESS IN THEIR APPLICATION OF INSIDEOUT DEVELOPMENT’S MODEL. ”

RESULTS

The surveyed organization achieved the following results with InsideOut Development: Key benefits realized since working with InsideOut Development:



At InsideOut Development, we believe lasting change can start with a single conversation. By empowering leaders and teams with the tools to unlock potential, drive performance, and foster a coaching culture, we help organizations transform from the inside out. As this case study demonstrates, the impact of effective coaching isn't just about better results—it's about creating a workplace where people thrive. Because when conversations change, everything changes.

INSIDEOUT DEVELOPMENT – CHANGING THE WORLD ONE CONVERSATION AT A TIME.

[Start the Conversation](#)