

LARGE ENTERPRISE COMPUTER SERVICES COMPANY IMPROVED MANAGER-EMPLOYEE CONVERSATIONS WITH INSIDEOUT COACHING INTRODUCTION

CHALLENGES

The business challenges that led to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- Greater performance and communication through coaching conversations
- Better success in building a coaching culture
- Creating a shared language for performance improvement
- Implementation of a coaching mindset to drive performance/bench strength/engagement

USE CASE

The key features and functionalities of InsideOut Development that uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Executive/Leadership Team
- Coaching Implementation Team

How they measure coaching success at their organization:

- Improved work culture
- Improved managerial confidence
- More specific business objectives

Company Profile

Company:

Computer Enterprise

Company Size:

Large Enterprise

Industry:

Computer Services

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

 [InsideOut Development](#)

“ Affords us the ability to deploy a **meaningful and valuable coaching approach** in our customer environment while upleveling the coaches ability to be relevant for the coachee. ”

RESULTS

The surveyed company achieved the following results with InsideOut Development:

