

LOGICALIS GROUP IMPROVED MANAGER-EMPLOYEE CONVERSATIONS BY MORE THAN 75% SINCE WORKING WITH INSIDEOUT DEVELOPMENT.

CHALLENGES

The business challenges that led Logicalis Group to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More effective cross-functional communication
- Implementation of a coaching mindset to drive performance/bench strength/engagement

USE CASE

The key features and functionalities of InsideOut Development that Logicalis Group uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Sales
- Accounting
- IT
- Marketing
- Customer Success
- Executive/Leadership Team
- Customer Service

How they measure coaching success at their organization:

- Improved managerial confidence
- Decreased turnover
- Increased employee engagement survey scores

Company Profile

Company:

Arkema

Company Size:

Large Enterprise

Industry:

Chemicals

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

 [InsideOut Development](#)



InsideOut Coaching promotes and increases the **quality of conversations between managers and employees.**



RESULTS

Logicalis Group achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:



Improved quality of performance management conversations



Improved comfort levels among managers and supervisors leading difficult conversations



Realized an impact within the first 1-3 months after implementing InsideOut Coaching.



Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement: 25-50%
- Retention: 50-75%
- Specific team performance metrics: 25-50%
- Internal promotions: 50-75%
- Manager-employee conversations: more than 75%

Increased retention



Agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization's needs.

