

KAISER PERMANENTE SAW AN INCREASE IN GOAL ACHIEVEMENT **IN JUST A FEW WEEKS**

CHALLENGES

The business challenges that led Kaiser Permanente to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More consistent and meaningful career development dialogue
- Better success in building a coaching culture
- Implementation of a coaching mindset to drive performance/bench strength/engagement

USE CASE

The key features and functionalities of InsideOut Development that Kaiser Permanente uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Physicians
- Administrators

How they measure coaching success at their organization:

- Improved employee satisfaction
- Increased employee engagement survey scores
- Greater achievement of specific business objectives

Company Profile

Company:

Kaiser Permanente

Company Size:

Fortune 500

Industry:

Health Care

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of

Learn More:

InsideOut Development

I have been passionate about InsideOut since first being introduced to it in 2005. The model is simple, straight-forward, and relevant. The application of the GROW Model sticks.

RESULTS

Kaiser Permanente achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:

Faster and more accurate decision-making Increased number of meaningful conversations between managers and employees

Increased goal achievement



THE OFFICIAL HOME OF GROW

Realized an impact within the first few weeks after implementing InsideOut Coaching.

Representatives strongly agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization's needs.

