

# KAISER PERMANENTE SAW AN INCREASE IN GOAL ACHIEVEMENT IN JUST A FEW WEEKS

## CHALLENGES

The business challenges that led Kaiser Permanente to evaluate and ultimately select InsideOut Development:

### Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More consistent and meaningful career development dialogue
- Better success in building a coaching culture
- Implementation of a coaching mindset to drive performance/bench strength/engagement

## USE CASE

The key features and functionalities of InsideOut Development that Kaiser Permanente uses:

### Departments that utilize InsideOut

### Development methodologies/programs:

- Physicians
- Administrators

### How they measure coaching success at their organization:

- Improved employee satisfaction
- Increased employee engagement survey scores
- Greater achievement of specific business objectives

## Company Profile

Company:

**Kaiser Permanente**

Company Size:

**Fortune 500**

Industry:

**Health Care**

## About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

### Learn More:

[InsideOut Development](#)

“ I have been passionate about InsideOut since first being introduced to it in 2005. The model is simple, straight-forward, and relevant. The application of the **GROW Model sticks.** ”

## RESULTS

### Kaiser Permanente achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:

