FORTUNE 500 AEROSPACE & DEFENSE COMPANY EMPOWERS THEIR TEAMS WITH INSIDEOUT DEVELOPMENT

CHALLENGES

The business challenges that led the profiled organization to evaluate and ultimately select InsideOut Development:

- Greater performance and communication through coaching conversations
- Better success in building a coaching culture
- Implementation of a coaching mindset to drive performance/bench strength/engagement

USE CASE

Departments that utilize InsideOut Development methodologies and programs:

- Leadership development program for managers, HR professionals, and hi-potential leaders.
- How they measure coaching success at their organization:
- Improved employee satisfaction
- Improved work culture
- Improved managerial confidence
- Decreased turnover
- Increased employee engagement survey scores
- More specific business objectives

Company Profile

Company:

Fortune 500 Aerospace

Company Size:

Fortune 500

Industry:

Aerospace & Defense

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:
InsideOut Development

" It is an important learning experience for leaders to have a **paradigm shift to a leadership style of asking versus telling for solutions.** Leaders are practicing having InsideOut conversations which empower their teams. "

RESULTS

The surveyed organization achieved the following results with InsideOut Development:
Key benefits realized since working with InsideOut Development:

THE OFFICIAL HOME OF
GROW®
COACHING

Increased number of meaningful conversations between managers and employees

Improvement realized in the following areas since working with InsideOut Development:
- *Employee engagement*
- *Retention*
- *Specific team performance metrics*
- *Internal promotions*
- *Supervisor-employee conversations*

The organization realized an impact immediately after implementing InsideOut Coaching.

InsideOut
DEVELOPMENT™