

A GOVERNMENT AGENCY IMPROVED EMPLOYEE ENGAGEMENT BY MORE THAN 75% (AND RETENTION BY MORE THAN 50%) WITH THE HELP OF INSIDEOUT DEVELOPMENT.

CHALLENGES

The business challenges that led the profiled company to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More effective cross-functional communication
- Better success in building a coaching culture
- Creating a shared language for performance improvement

USE CASE

The key features and functionalities of InsideOut Development that the surveyed company uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Accounting
- IT
- Customer Success
- Executive/Leadership Team

How they measure coaching success at their organization:

- Improved employee satisfaction
- Improved work culture
- Improved managerial confidence

Company Profile

Company:

Government Agency

Company Size:

State & Local

Industry:

Government

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

 [InsideOut Development](#)

“ InsideOut Development’s framework and tools created a common language around performance coaching. ”

RESULTS

The surveyed organization achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:

Realized an impact immediately after implementing InsideOut Coaching.



Improved quality of performance management conversations



Improved comfort levels among managers and supervisors leading difficult conversations



Strongly agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization’s needs.

Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement: 50-75%
- Retention: 50-75%
- Specific team performance metrics: 0-25%
- Internal promotions: 0-25%
- Manager-employee conversations: 50-75%

