

LARGE ENTERPRISE AUTOMOTIVE & TRANSPORT COMPANY USES INSIDEOUT DEVELOPMENT TO BUILD COMMUNICATION CONSISTENCY.

CHALLENGES

The business challenges that led the profiled company to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More consistent and meaningful career development dialogue
- Greater performance and communication through coaching conversations
- Better success in building a coaching culture
- Implementation of a coaching mindset to drive performance/bench strength/engagement

USE CASE

The key features and functionalities of InsideOut Development that the surveyed company uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Sales
- Accounting
- IT
- Marketing
- Customer Success
- Customer Service
- Manufacturing Line
- Engineering

How they measure coaching success at their organization:

- Increased employee engagement survey scores

Company Profile

Company:

Transport Company

Company Size:

Large Enterprise

Industry:

Automotive & Transport

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

 [InsideOut Development](#)

“ InsideOut Development’s coaching approach and tools are “easy to apply.” ”

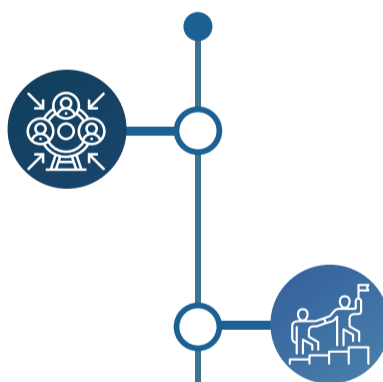
RESULTS

The surveyed company achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:



Improved comfort levels among managers and supervisors leading difficult conversations



Increased number of meaningful conversations between managers and employees

Realized an impact within the first few weeks after implementing InsideOut Coaching.

Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement
- Retention
- Specific team performance metrics
- Internal promotions
- Manager-employee conversations

Increased number of meaningful conversations between managers and employees

Agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization’s needs.